

What Makes Johnson & Dugan Different?

What makes Johnson & Dugan different? There is a reason I have been here 17 years as a partner. We sweat the small details for our clients.

The people make Johnson & Dugan different. I have worked for large national firms, regional firms and now this firm. The one thing that I can say for sure is that the horsepower we have at this firm to deliver value to our clients is unmatched.

I think it is simple. We are not only an advocate to employers, making them look good to stakeholders, but we are also an advocate to employees, helping them get through the maze of the carriers. We ensure that employers are in **compliance**. We make sure that the Department of Labor letter that a client receives is not a big deal because we are ensuring that they are in compliance.

I think what makes Johnson & Dugan different is the people. I have been here for 14 years. I came from the carrier side, so I worked with a lot of different brokers. When Mike Johnson and Kathy Dugan approached me to work here, it was really a pretty easy decision. They conduct business the right way. They value their clients and they always do the right thing.